

Just Between Friends - NW San Antonio

Spring 2009 Sale
April 23th - 25th
Kendall County Fairgrounds
www.jbfsale.com



Consignor Registration NOW OPEN!

Go to www.JBFsale.com and click on **Online Signup** to **Update Your Information**. Check the **Consignor** box so that we know you'll be at our Spring Sale!

Set up your www.myjbftags.com account using your Consignor Number. You can start creating your barcoded tags now!

You keep **65%** of the selling price (less \$10 Consignor Fee), **70%** if you volunteer for at least 4 hours!

You set the price for your items!
Start gathering and prepping items today.

Remember, JBF only accepts quality items in great condition. Please be selective when choosing items to consign.

Start spreading the word...it's the fastest way we grow! More shoppers = more \$\$\$ in your pocket!

Items JBF Accepts:

- **CLOTHING** for children's (preemie - youth 18, juniors up to size 16) in excellent condition
- **TOYS** of all kinds - infant, toddler, electronic, educational, outside playground, bikes & more
- **BABY ITEMS** such as strollers, cribs, bassinets, high chairs, bouncy seats, pack-n-plays, bedding, bottles, baby carriers & wraps, diaper bags, swaddles, blankets, rattles, etc.

Volunteering PAYS

Dedicated volunteers make our sale happen! Register by **Updating Your Information** on the **Online Signup** webpage.

We're happy to pay our Consignors **70%** because they volunteer and make Tacoma's sale great!

Volunteers get to **SHOP FIRST** during the Presale and are invited to the Half Price Volunteer Party (see event schedule for more info.).

Volunteer shifts are 4 hours each and include sale set up, merchandise inspection, checkout, security, sorting and breakdown. If you want to volunteer before the sale, check out the **Alternative Volunteer** options online that include marketing and providing supplies for the sale.

Forgot Your Consignor Number?

Go to Online Signup to Update Your Information. Type in your name and house number and our database will search for your Consignor Number.



- **SHOES** that are "like new," be picky!
- **BOOKS, DVDs, VIDEO GAMES & SYSTEMS**
- **CAR SEATS** - see page 2 for safety details
- **MATERNITY CLOTHING**, name brand items sell best
- **KID FURNITURE & ROOM DECOR**
- **SPECIALTY ITEMS** - see page 3 for details

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The Nation's Largest Children's & Maternity Consignment Sales Event!

NEW FEDERAL LAW:

How does the new lead testing law affect JBF?

We, at JBF, are paying close attention to the Consumer Product Safety Commission (CPSC) as they clarify the Consumer Product Safety Improvement Act (CPSIA—HR 4040) that goes into effect on February 10, 2009 in order to protect children from excess amounts of lead and other contaminants. **At Just Between Friends, the safety and security of our consignors, shoppers and their families is a top priority.** Therefore we support the intent and purpose of the Act. We will continue to take these proactive steps as we comply with the new law:

- JBF will not accept any items that are the subject of a past, present or possible recall.
- Consignors will sign a waiver accepting responsibility for the safety and condition of their items.

The following additional step will be put in place at future JBF sale events:

- Lead monitoring and detection devices will be available for a nominal fee at each sale and consignors are encouraged to use the devices on any sale items that may be in question before dropping them off.

JBF

Road Show

We'd love to come to your Mom's group, play group, church group, parenting group, any group at all! We'll share JBF and **FREE Admission Passes!**

JBF at the Fairgrounds!

We're taking over the Kendall County Fairgrounds! We have a HUGE space to fill with great items and thousands of shoppers! The Kendall County Fairgrounds is located on River Road (Highway 46 East) in Boerne. Consignors will be able to drive right up to the door to drop-off and pick-up items

Valet Tagging Available NOW

We prep your items and you earn **45%**. VT is limited and you must qualify by answering YES to at least 2 questions below:

1. Do you have at least 100 items?
2. Are 80% of your items name brand?
3. If VT were not an option, would it be **impossible** for you to participate in the spring JBF sale?

Email: JenHodo@jbfsale.com to request a VT spot.

(no dragging stuff all over the fairgrounds!). Inside the

sale, clothing items will be nicely organized by size and gender. Non-clothing items will be displayed by type: furniture, equipment, bedding, sporting goods, strollers, toys, etc. Specialty items (p.3) will be displayed on special racks throughout the sales floor. Vendors (p.3) are invited to share their services and products with shoppers. **It's going to be fun, fun, fun!**

Car Seats...Safety First!

Car seats cannot be older than 5 years old. [Click here for recalls](#) or call the Department of Transportation at 1-800-424-9393. In order to ensure that the car seats at the JBF sale meet high standards please fill out our [Consignor Car Seat Checklist](#) and BRING IT with the car seat to the sale.

PROMOTE YOUR BUSINESS!

Do you have a business that caters to moms and families or children? You can put your product or services in front of hundreds of potential customers at the JBF Spring Sale Event!

JBF VENDOR BOOTH for \$120

Set up a table, talk to shoppers, and show off your products! Plus, you get to include your coupons in our JBF Coupon Clutch for FREE!

JBF GOODIE BAG for \$60

JBF loves our families and wants to get them the best deals! Include a coupon, special offer or advertisement in our JBF Goodie Bag for the first 500 shoppers.

Spring Sale Specialty Items:

- Wedding & Easter Outfits
- Summer Sporting Goods
- Swimsuits, Trunks & Board Shorts
- Athletic Wear (Soccer, Baseball, Dance, Etc.)
- School Uniforms

Unacceptable Items:

- Stuffed animals (except new)
- Toys that are broken or missing pieces
- Stained, dated, or worn clothing
- Items that have been recalled. Please click here to check out the Consumer Product Safety Commission website.
- Car seats older than 5 years. Please download checklist from page 2.

EMAIL JenHodo@jbfsale.com and tell us about your business. Since we only allow one of the same exact business at the sale, we will offer space on a first come, first served basis. See how great JBF families are for your business!

CALLING ALL CHARITIES!

We want to bless non-profit organizations that serve San Antonio NW families! JBF donates all of its unsold items not picked up by Consignors to local charities. We are still accepting charities for the Spring Sale Event. If you are part of (or know of) an organization that can use quality gently used children's and/or maternity items, please **email JenHodo@jbfsale.com** today!

Fundraising with JBF:

Does your organization need to raise money? JBF is a great way for groups to earn cash using the items you already own! Gather your team, youth group, day-care, church nursery or other community group and start collecting items to sell at the Spring Sale!

Order Your JBF Starter Kit TODAY!

Tagging Gun
400 Attachers
25 pieces White Cardstock
ONLY \$20 + shipping
Email JenHodo@jbfsale.com

Just Between Friends - NW San Antonio

SPRING SALE EVENT SCHEDULE

Tuesday April 21	Wednesday April 22	Thursday April 23	Friday April 24	Saturday April 25
<p>2:00-8:00pm Consignor Drop-Off Please allow 30-60 minutes. If you arrive after 7:30pm, your drop-off will be rescheduled.</p> <p><i>Please</i> NO CHILDREN <i>at the Presales.</i></p>	<p>9:00-2:00pm Consignor Drop-Off Pre-sale Times: 4:00pm 16-Hour Volunteers 4:30pm 12-Hour Volunteers 5:00pm 8-Hour Volunteers 5:30pm 4-Hour Volunteers 6:00pm Consignors 7:00pm Military, Teachers & 1st time parents* <small>*must be pre-registered or show military/school ID</small></p>	<p>9:00am-7:00pm Public Sale \$3 Admission <i>New Merchandise Arrives!</i></p>	<p>9:00am-5:00pm Public Sale \$3 Admission 6:00-8:00pm 1/2 Price Pre-Sale</p>	<p>10:00am-2:00pm Half Price Public Sale FREE Admission</p> <p>2:00-5:30pm Sale Breakdown 5:30-7:00pm Consignor Pick-Up Please allow 20 min. for pick-up. If you arrive after 6:45pm, your items will be donated to our partner, HCPCC.</p>

**GREEN Families Love JBF!
Recycling at its BEST!**

DON'T FORGET! Bring a laundry basket (tie a rope to it and it's a drag-along cart!), storage bin or stroller to carry items while you shop and lots of **shopping bags** to carry your great deals home!

The Nation's Leading Children's and Maternity Consignment Sales Event!™

You Get in Free!

As seen on Good Morning America!

jbfsale.com

JUST BETWEEN FRIENDS

shop. sell. save. smart!™

This coupon good for one FREE ADMISSION to the Just Between Friends Sale • Offer expires June 30, 2009

Share this coupon with a friend! Don't worry, as a Consignor, you'll get your All Access Pass during Drop-Off.

ENTER TO WIN!

A \$50 Giftcard to Outback Steakhouse EVERY time your name appears in the Referred By section of the JBF Online Signup form!

More Referrals = More Chances to Win!